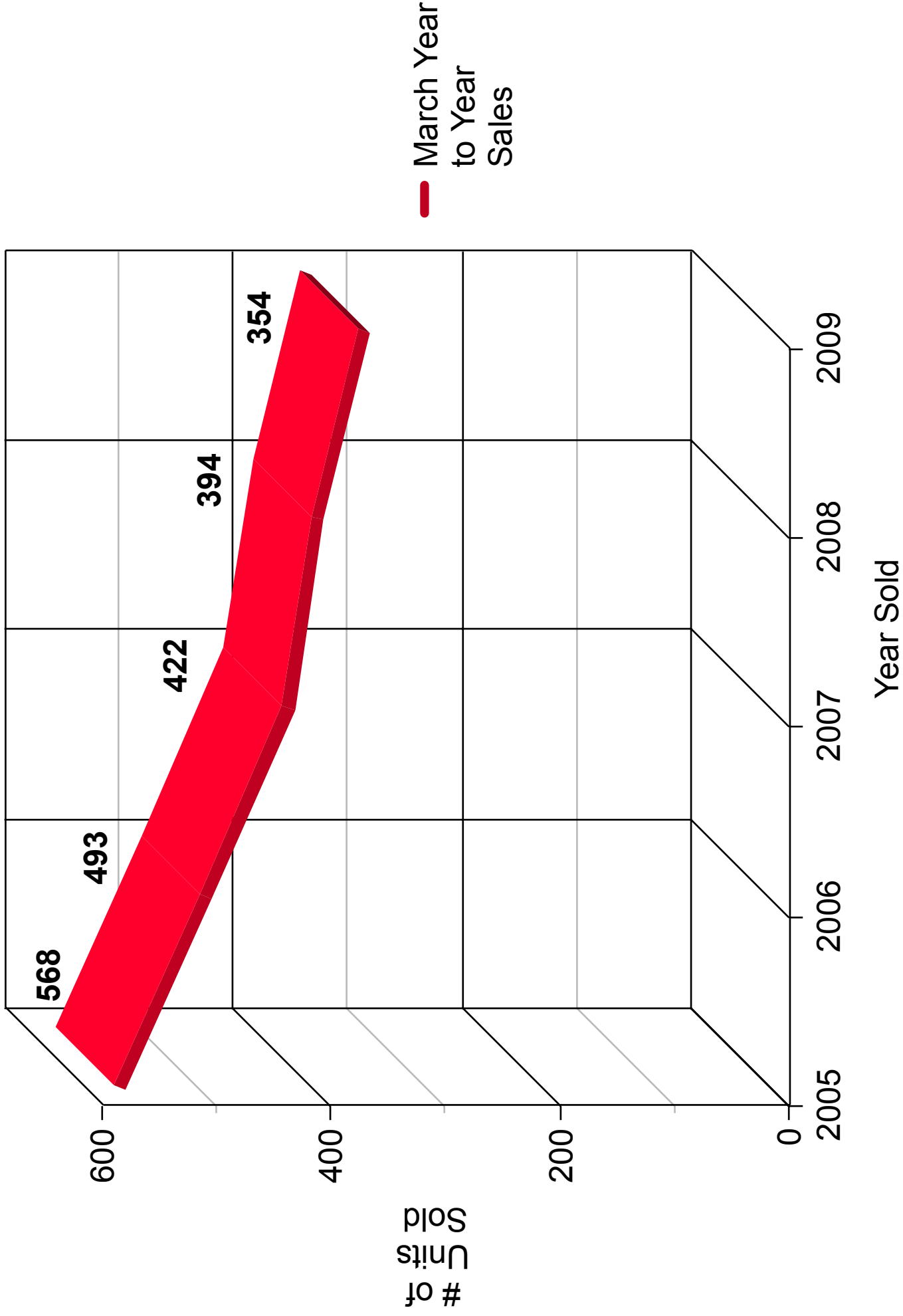


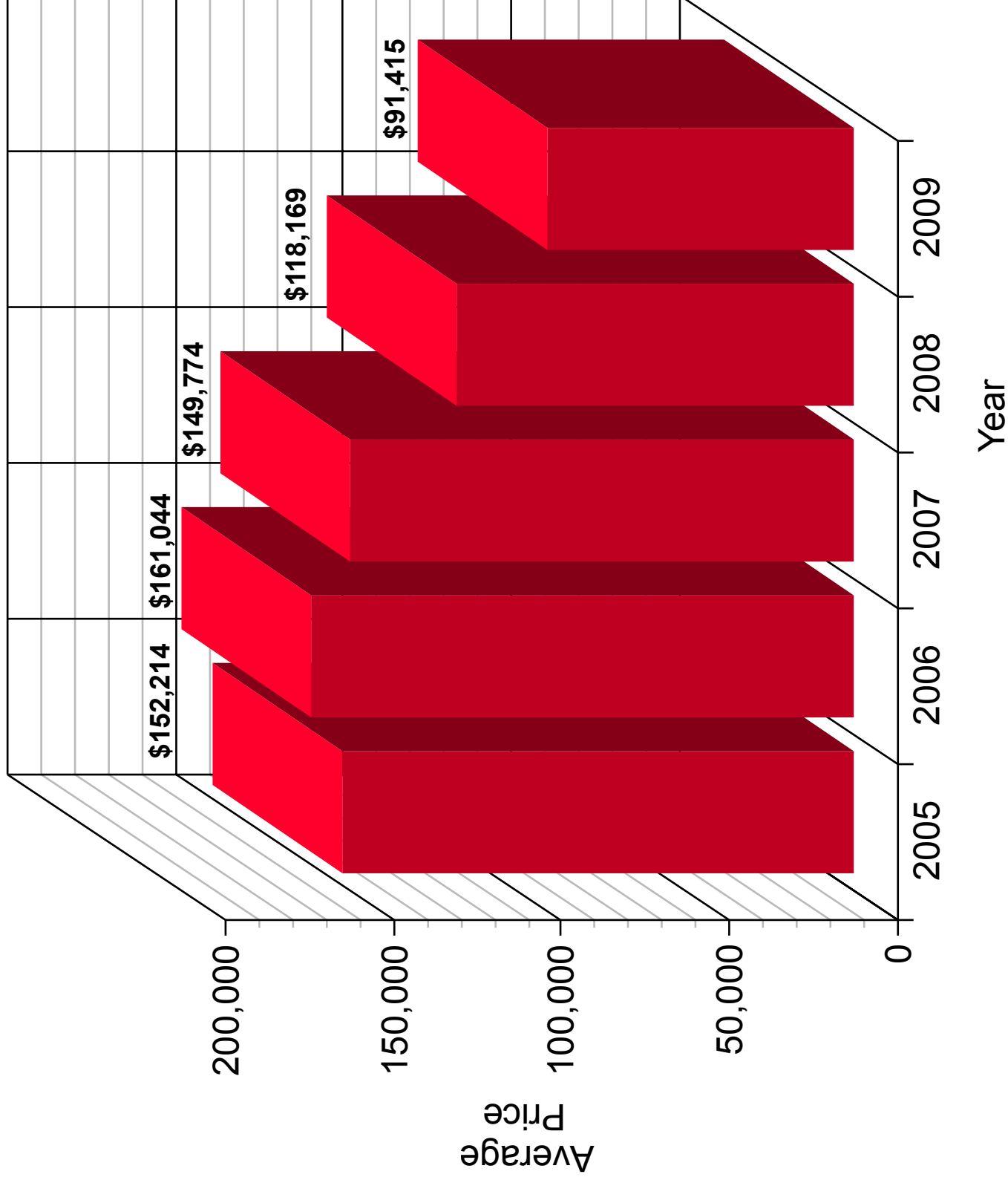


## Key Statistics

# March Sold Statistics



# Average Sold Price March



Figures Generated from MLXchange

# What was selling in March 2008?

## NAR Residential Home Sales Report

**NATIONAL ASSOCIATION OF REALTORS**  
Real Estate Trend Indicator

**Board: Greater Lansing Association of REALTORS**  
**State: Michigan**

### Single Family Unit Sales

<u>Price Class</u>	<u>&lt; 2 Bed</u>	<u>3 Bed</u>	<u>&gt; 4 Bed</u>	<u>Condo</u>	<u>Total Units</u>
\$29,999 or Under	33	25	7	0	65
\$30,000 - \$39,999	10	9	1	0	20
\$40,000 - \$49,999	8	6	3	0	17
\$50,000 - \$59,999	6	8	1	0	15
\$60,000 - \$69,999	2	7	3	2	14
\$70,000 - \$79,999	1	6	2	1	10
\$80,000 - \$89,999	3	9	2	3	17
\$90,000 - \$99,999	3	12	6	1	22
\$100,000 - \$119,999	4	27	4	4	39
\$120,000 - \$139,999	1	21	8	4	34
\$140,000 - \$159,999	2	21	5	1	29
\$160,000 - \$179,999	0	18	7	0	25
\$180,000 - \$199,999	0	9	6	1	16
\$200,000 - \$249,999	0	9	10	5	24
\$250,000 - \$299,999	0	4	5	1	10
\$300,000 - \$399,999	0	3	3	1	7
\$400,000 - \$499,999	0	2	1	1	4
\$500,000 and Over	0	0	0	0	0
<b>Totals</b>	<b>73</b>	<b>196</b>	<b>74</b>	<b>25</b>	<b>368</b>
<b>Median Price</b>	<b>37,900</b>	<b>114,950</b>	<b>150,900</b>	<b>135,900</b>	<b>108,200</b>
<b>Average Price</b>	<b>47,800</b>	<b>122,400</b>	<b>159,239</b>	<b>168,899</b>	<b>118,169</b>

**Total Dollar Volume = \$43,486,192**

<u>DOM</u>	<u>Resid</u>	<u>Condo</u>
0 - 30	118	8
31 - 60	59	4
61 - 90	52	0
91 - 120	34	2
121 +	80	11

<u>Financing</u>	<u>Resid</u>	<u>Condo</u>
Conventional	184	13
FHA	52	1
Cash	86	8
Veterans	4	0
MSHDA	5	3
Land Cont	6	0
Seller Assist	0	0
Cond. Assumption	0	0
Other Sold Terms	5	0

# What was selling in March 2009?

## NAR Residential Home Sales Report

**NATIONAL ASSOCIATION OF REALTORS**  
**Real Estate Trend Indicator**

**Board: Greater Lansing Association of REALTORS**  
**State: Michigan**

### Single Family Unit Sales

<u>Price Class</u>	<u>&lt; 2 Bed</u>	<u>3 Bed</u>	<u>&gt; 4 Bed</u>	<u>Condo</u>	<u>Total Units</u>
\$29,999 or Under	34	52	6	2	94
\$30,000 - \$39,999	9	11	1	0	21
\$40,000 - \$49,999	4	10	1	1	16
\$50,000 - \$59,999	4	8	2	4	18
\$60,000 - \$69,999	7	9	3	2	21
\$70,000 - \$79,999	2	14	4	0	20
\$80,000 - \$89,999	1	14	5	0	20
\$90,000 - \$99,999	2	9	1	0	12
\$100,000 - \$119,999	2	15	2	1	20
\$120,000 - \$139,999	2	17	1	2	22
\$140,000 - \$159,999	1	13	6	3	23
\$160,000 - \$179,999	0	5	12	2	19
\$180,000 - \$199,999	0	5	5	1	11
\$200,000 - \$249,999	0	6	1	0	7
\$250,000 - \$299,999	0	0	5	0	5
\$300,000 - \$399,999	0	0	4	0	4
\$400,000 - \$499,999	0	0	0	0	0
\$500,000 and Over	0	0	1	0	1
<b>Totals</b>	<b>68</b>	<b>188</b>	<b>60</b>	<b>18</b>	<b>334</b>
<b>Median Price</b>	<b>34,200</b>	<b>75,000</b>	<b>157,450</b>	<b>91,250</b>	<b>72,350</b>
<b>Average Price</b>	<b>43,923</b>	<b>85,339</b>	<b>159,416</b>	<b>107,624</b>	<b>91,415</b>

**Total Dollar Volume = \$30,532,610**

<u>DOM</u>	<u>Resid</u>	<u>Condo</u>
0 - 30	95	6
31 - 60	54	0
61 - 90	46	0
91 - 120	38	3
121 +	83	9

<u>Financing</u>	<u>Resid</u>	<u>Condo</u>
Conventional	102	6
FHA	75	3
Cash	120	5
Veterans	4	1
MSHDA	0	0
Land Cont	4	1
Seller Assist	0	0
Cond. Assumption	0	0
Other Sold Terms	8	1